



**NATIONAL
HUNTING & SHOOTING
ASSOCIATIONS**

Accredited with SAPS (CFR) as
Hunting Association: FAR 1300050
Sport-shooting Association: FAR 1300088

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Responsible and Accountable Firearms Ownership

13 September 2019

CHAIRMAN'S ANNUAL REVIEW
1 March 2018 to 28 February 2019

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1. ACKNOWLEDGEMENTS

- 1.1 The NHSA cannot exist without its members. To each and every member we extend a sincere thank you for continuous loyal support. Our members are all exceptional people, and we are very proud to always, and everywhere, convey this fact to members and management of other accredited associations. Thank you all for that “bragging right” you afford the management of this Association.
- 1.2 We also have to extend a big thank you, to our IT partners, Verge Technologies. Their diligence and serious hard work to keep the web-based member database and system functioning with as few issues (gremlins) as possible, deserve big accolades. Once again, Thank you, Eddy and team.
- 1.3 A sincere word of appreciation must be extended to all NHSA staff members who diligently and without question, render outstanding service to our members; staff working after hours without being asked to do so, is a frequent occurrence.
- 1.4 Despite me regularly posing the question if we should not move over to a working principle of Kicss-60 instead of the current Kicss-48 principle, staff have all constantly declined the offer as they are all of opinion that such a shift in work ethic will negatively impact the NHSA’s delivery record. For that stance and commitment to our members, each and every staff member needs to receive sincere and extensive accolades ! Thank You !!

2. THE NHSA

2.1 NHSA Electronic Member Management System

- 2.1.1 In the review period, considerable adaptations were made to the functionality of the NHSA Electronic Member Management System. These necessary changes in the electronic administrative system has resulted in a much better operating functionality and has made the interaction with members on their Natshoot Member Pages more user friendly and much more convenient to use (has also assisted staff in making the completion of their responsibilities easier).
- 2.1.2 The constant updating of our the NHSA Electronic Member Management System is of utmost importance to remain abreast of technical innovations in programming and to ascertain continuous up to date electronic security of all the electronic data stored on our internationally based servers. Suffice it to say that we do not store any electronic information of members which cannot in any case already be obtained through a simple Google search on the internet.

2.2 Administrative functionality

- 2.2.1 As from 1 December 2018 NHSA operates from its new main office at 59 Mackenzie Street, in Brooklyn, Pretoria; with personnel working from personal work stations at that address, and also from the old office in Minni Street in Clydesdale,

Pretoria, as well as from work stations in Centurion, Eldoraigne, Florida, Donkerhoek, Springs, and Brixton.

- 2.2.2 Exco is more convinced than ever that the electronic-based management style and interaction with our members, work well, and that this was once again confirmed as such in the review period (speed of service delivery and convenience of use for members).
- 2.2.3 NHSA will thus, endeavour to extend the functionality of this manner of administrative functioning of the Association in the near future by adding administrative interactive management through a completely interactive App for use on smart phones (1 October 2019 is due date for the implementation of the App).
- 2.2.4 Apart from printed dedicated course manuals, NHSA functions totally paperless, and will continue to do so in future. Exco is aware of the fact that this policy might exclude a number of people from becoming members as they do not have access to electronic communication hardware (specifically computers). It is, however, highly unethical of NHSA to take a member's membership fees if that member does not have access to an own computer, as there is then no way, we can communicate with that member directly (this fact is clearly stated as such on the first page on our website – This is NHSA).
- 2.2.5 The challenges experience with the high volume of Emails to our nine Email addresses, have been successfully managed, as well as the administrative challenges related to the high telephone call volumes the office experiences. Members are assured that ways of managing calls to the office in an even more convenient manner, is constantly sought.
- 2.2.6 As always, one cannot neglect to also acknowledge the diligence with which our members take individual responsibility for a large part of their own day-to-day hunting, firearm related activities and postal target shooting administration. This is probably the single most important reason for the electronic administration system functioning as well as it does, and why it is possible to maintain the low membership fee structure NHSA has and will endeavour to maintain.
- 2.2.7 Exco is of the opinion that the continuance of our management style under the work-paradigm of ***KiCSS-48 (Keep it Constant Simple and Stupid and turn around all administrative tasks with relevance to our members within a maximum of 48 working hours)***, can still be achieved due to the outstanding diligence of our current staff component. NHSA will continue to execute our administrative responsibilities within the confines of this principle.
- 2.2.8 As is continuously stated, good service delivery to our members has and will always be, the NHSA's principle administrative work ethic, and will continue to remain a constant focus.

2.2.9 Exco will continue to seek avenues to make the electronic administrative system of the NHSA even more convenient for members to manage their firearm related activities and target shooting responsibilities.

2.3 NHSA (NPC)

2.3.1 The NHSA (NPC) is responsible for the administration and financial management of the NHSA (Association), under voted Directors, Dr Herman Els, Mr Juan Kotzé, Mr Robert F Young (Jnr), and Mr Hardus Els.

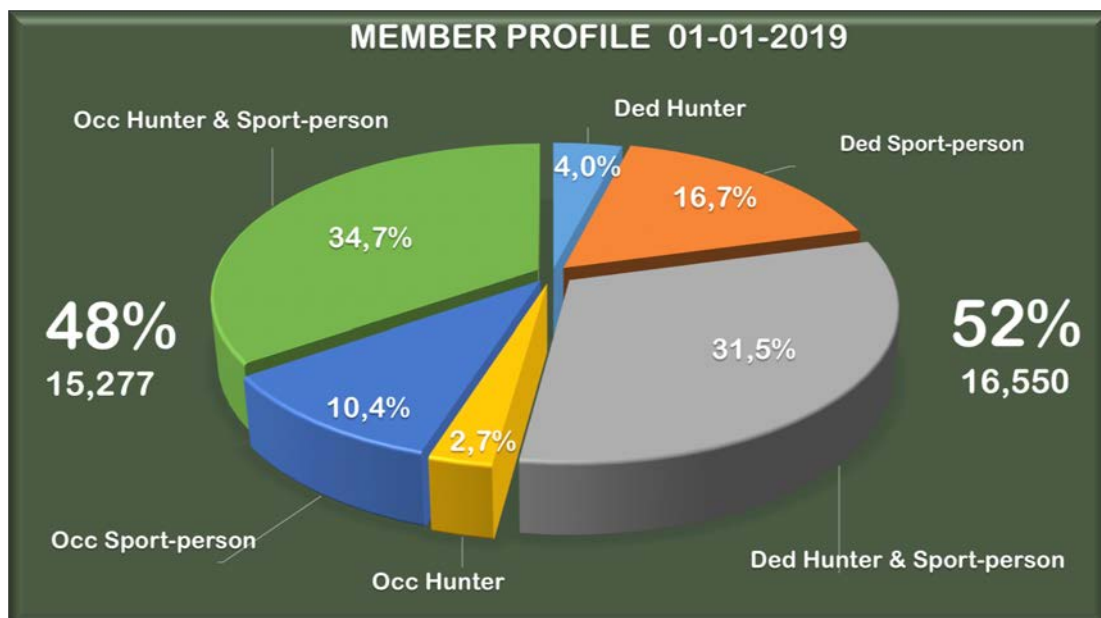
3. MEMBERSHIP

3.1 Members

3.1.1 NHSA is blessed with exceptional high-quality members who all diligently take accountability and responsibility for all matters concerning their legal firearm ownership, be that for their hunting and/or for their sports shooting.

3.1.2 A total of 7,992 new members joined NHSA between 01-01-2018 and 01-01-2019, which brought the total NHSA membership to 31,827 on 1 January 2019. NHSA is, and remains, highly indebted to all its loyal members.

3.1.3 NHSA membership, per membership category, as at 1 January 2019, is depicted in the graph below:



3.2 Dedicated Courses

- 3.2.1 A total of 5,602 members enrolled for the NHSA's dedicated hunter and/or sports-person courses in the period under review (in the previous reporting period, this figure was 4,218).
- 3.2.2 Of this number, 5,467 (97,5%) members completed the courses (either dedicated hunter or dedicated sport-person or both).
- 3.2.3 Since the introduction of the download facility of the electronic study material for the dedicated status courses, courier cost related to the courier of study material in printed manuals and on CDs, has been dramatically reduced.
- 3.2.4 Problems related to delivery of courier packages in rural areas, has at the same time also shown a tangible decrease, due to members in deep rural areas being able to download the electronic study material onto their home computers.
- 3.2.5 NHSA will for always be thankful towards institutions (i.e. firearm and ammo shops, accredited training providers and/or shooting ranges), who refer new members to us. But as has been requested many times in the past, and clearly indicated in policy documents on our website, that is how far assistance must and can go, without having a possible negative impact on our accreditations. Referring institutions can in no manner be involved any further in our processes by furnishing Email addresses to members, by being involved in receiving study material in name of members and assisting with dedicated status courses, or in logging members' scores and/or activities.
- 3.2.6 In the reporting year and in this context, we, unfortunately, had to institute serious curtailing measures against two member referring institutions who assisted members by letting them make use of their computer facilities to complete electronic evaluations, and who had logged scores and activities for members (in one instance incorrectly and at an extra fee members had to pay to such "services").
- 3.2.7 Because all our processes are electronic in nature, this is not a procedure NHSA will allow as it immediately brings our accreditations into contention. The policy of not working with members through third parties will be even more strictly applied in future, and we will in future not hesitate to institute legal action against referring institutions who make themselves guilty of practices described above.

3.3 Endorsements

- 3.3.1 Whereas 11,275 endorsements were issued in the previous reporting year, a total of 14,430 endorsement applications were received and issued during the current reporting period. All motivations attached to endorsement applications were individually read and where it was thought necessary, evaluators made suggestions

as to possible improvement of motivations (as always, it remains the member's decision to make the suggested changes to his/her motivation).

3.4 Newsletters and Natshoot Emails to Members

3.4.1 In the period under review a total of 50 topical and relevant NHTA Newsletters were posted on the Newsletters page of the Natshoot website, and a total of 71 topical and relevant official Natshoot Emails were sent to members, keeping them abreast of important issues in the Association and in the "world" of firearms in this country.

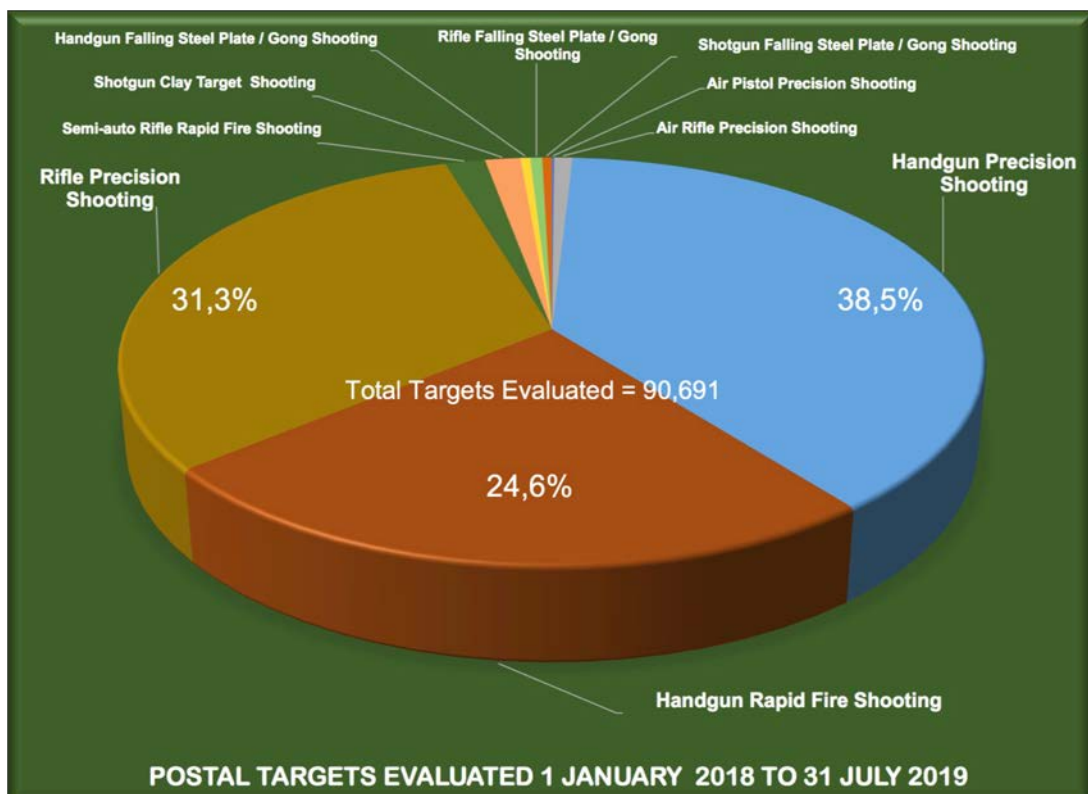
4. MEMBER ACTIVITIES

4.1 Postal Target Shooting

4.1.1 In the review period, members entered a total of 48,810 individual postal target scores on the Scores page of their Natshoot Profile Pages.

4.1.2 Each of these entries were individually evaluated, and either approved, reviewed with feedback for corrections to be made (2,8%) or declined (1,8%).

4.1.3 As a matter of interest, the profile of official postal target shooting exercises our members participated in between 1 January 2018 and 31 July 2019, is depicted in the graph below:



4.1.4 We unfortunately again have to make mention of 3 members against who disciplinary action had to be taken in the period under review. This action was necessary because of their proven falsification of postal targets, which constitute category 1 transgressions of the *NHSA Code of Discipline*. These members were all asked to rather join other associations (which they did) and SAPS (FLASH) and SAPS(CFR) were notified of their loss of dedicated status with NHSA (and thus their consequently possible illegal possession of firearms). We can never allow the fraudulent actions of 3 members to negatively impact on the legal firearm ownership of >31,000 other members.

4.2 2018 National Precision Postal Target Shooting Competition

4.2.1 The 2018 National Competition was presented during September.

4.2.2 A total of 2,348 targets were entered for the competition.

4.2.3 The Top-Guns for the competition were:

Men First place; Rob Schwulst of Hermanus, with a total of 23 targets entered in different competition categories for which he achieved 16 medal places.

Men Second place; Cassie Lötter of Somerset West with a total of 10 targets entered in different competition categories for which he achieved 8 medal places.

Men Third place; Marc Swanepoel of Musina with a total of 13 targets entered in different competition categories for which he achieved 6 medal places.

Ladies First place; Joe Swanepoel of Musina (second year running) with a total of 13 targets entered in different competition categories for which she achieved 13 medal places.

4.2.4 The criteria to be evaluated as Top-Gun for the national competition is that the contender must have entered at least 4 x 100 scored targets, and should have achieved at least 4 top-10 places in different exercises competed in.

4.2.5 The standard of precision shooting in the 2018 national competition was again high as the first 22 out of 400 competitors in the 10m Centre-Fire Handgun Men Open category, all scored 100% - ranking could only be determined by highest number of shots closest to the centre of the target (the-X-ring).

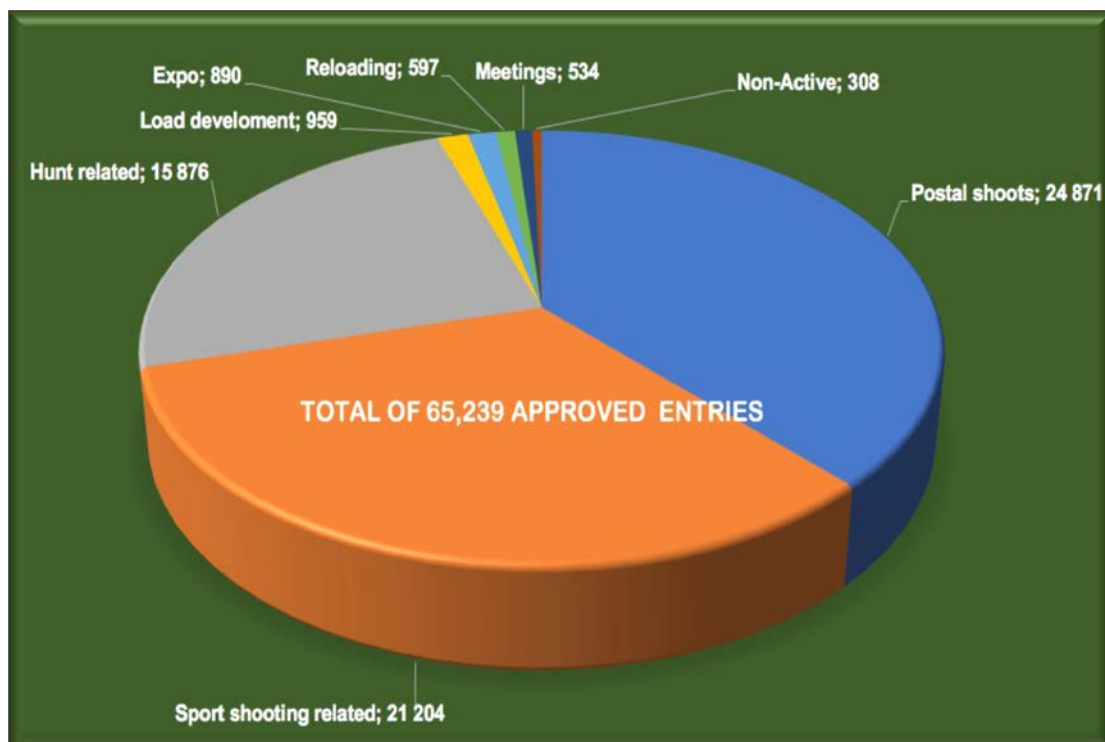
4.2.6 For the 100m Centre-Fire Medium Bore Rifle Men Open category, the first 29 out of 194 competitors, all scored 100% - here also, ranking could only be determined by highest number of shots closest to the centre of the target (the-X-ring).

4.3 Dedicated Activity Reporting

4.3.1 In the review period members entered a total of 69,403 individual activities on the Activities page of their Natshoot Profile Pages.

4.3.2 Each of these entries were individually evaluated with 94% of entries approved. The other entries were either declined, reviewed with feedback or acknowledged.

4.3.3 Below is a graphic profile of the different activity entries made by members in the reporting period, 1 March 2018 to 28 February 2019. Only the 65,239 approved activity entries reported, are depicted in the graph.



4.3.4 The reporting of hunting statistics by members for 2018, gave us the opportunity to again glean a general perspective on the calculated contribution our members make to the hunting economy in this country. Although the monetary figures are informed guestimates, the number of animals hunted are reflected as were reported by members.

4.3.5 Whereas it was in 2017 calculated that our members made a total contribution to the hunting economy of this country to the amount of R49,5 million, this figure was calculated to be R62,4 million in 2018.

4.3.6 The animals reported to have been hunted the most by our members in 2018 were 5,892 impala, 5,583 springbok, 5,372 blesbok, 2,565 blue wildebeest, 2,214 warthog, and 1,841 kudu. The full report can be downloaded from the Natshoot website at <https://natshoot.co.za/hunting/nhsa-member-annual-hunting-stats>

5. PARTICIPATION IN RELEVANT NATIONAL BODIES

5.1 The Hunters-SAPS Consultative Forum

- 5.1.1 The Hunters-SAPS Consultative Forum is a forum where all accredited hunting associations plus the Professional Hunters Association of South Africa (PHASA) meet with officials of the SAPS Central Firearms Registry; at least three times per annum (at least that is the theory and agreement). The only accredited hunting association which does not attend these meetings is Cederjag situated in Orania due to cost involved.
- 5.1.2 The Hunters-SAPS Consultative Forum had no meeting in the reporting year as SAPS indicated they could not attend any proposed meeting scheduled
- 5.1.3 We hope that this situation of no real communication from SAPS and specifically CFR with firearm stakeholders, will improve as the situation where there is virtually no contact with the CFR cannot be conducive to good implementation of the FCA.

5.2 Hunters Forum

- 5.2.1 One meeting of the Hunters Forum was held during February 2019, at which it was decided that a delegation be sent to the Minister of Police requesting that the long-awaited amnesty be implemented.
- 5.2.2 It is with trepidation that we have to report that nothing come from this meeting with representatives of the Minister's office.

5.3 Sport-shooting Forum

- 5.3.1 No meeting of the Sport-shooting Forum was held during the reporting year, as was the case in 2017.
- 5.3.2 This body might have become a "dead horse".

5.4 United Firearms Forum (UFF)

- 5.4.1 This forum consists of all accredited hunting and all sport shooting associations, the arms and ammunition dealers' association, all collectors' associations plus representatives of SAGA and GOSA.
- 5.4.2 The UFF was originally founded in 2005 but did not really function as was intended. The forum was again revived in 2018 after the so-called leaked draft amendments to the FCA came to light, and it was clear that SAPS planned to amend the FCA without having discussed this with relevant interested and effected parties.

5.4.3 After numerous requests, a meeting between representatives of the UFF and of the Public Secretariat of the Police was still not held within the time frame of this report.

5.5 **HAWASA**

5.5.1 Our involvement in the functioning of the Hunters and Wildlife Associations of South Africa (HAWASA) was drastically curtailed in the reporting period due to other commitments.

5.5.2 NHSA involvement in HAWASA will again be normalised in 2019 and thereafter.

5.6 **Wildlife Forum**

5.6.1 Due to our decreasing involvement in HAWASA, our involvement in this forum's functioning was also curtailed.

5.6.2 NHSA involvement in the functioning of this forum will again be normalised in 2019 and thereafter.

5.7 **True Green Alliance (TGA)**

5.7.1 The TGA is a non-profit organisation founded specifically to counter the seriously negatives of the animal rights movements and of the green left when it concerns sustainable use of renewable natural resources (and obviously hunting).

5.7.2 NHSA is an ardent supporter of the TGA and is a Platinum member of this organisation with a donation of R10,000 made to TGA in the reporting year.

5.7.3 The objectives and activities of the TGA can be read on the News web pages on the Natshoot website (<https://natshoot.co.za/news>) and on TGA's own website to which there is a link on the Natshoot website home page (<https://www.mahohboh.org/about-us/>).

5.7.4 NHSA will continue to support the activities of the TGA for as far as it is financially possible, and definitely in word and in spirit.

5.8 **Huntex 2018**

5.8.1 NHSA for the second year running had a stall at Huntex 2018, which was presented between 26 April and 29 April 2018 at the Gallagher Estate in Midrand. As in the previous year, the overwhelming support received from members who visited the stall, for NHSA to be at Huntex, convinced Exco to retain this part of our NHSA activities and functioning in future (a total of 1,234 members reported their visit to Huntex 2018).

- 5.8.2 Members are aware of the fact that it is NHSA policy not to advertise, as we believe word-of-mouth advertisement to be the best form of advertisement for our “product” (this strategy has been quite successful). Huntex will thus, be the only paid for “advertisement opportunity” to be utilised by NHSA.

6 NHSA PERSONNEL

- 6.8 During the period under review the NHSA (NPC) staff component consisted of 9 full time staff members, and 4 part-time staff members in supportive roles.
- 6.9 Mrs Sonika Dorfling was appointed as additional staff member during October 2018, and after a three-month training period, has since been responsible for assisting with evaluations of members’ activities entries, and with the administration of dedicated courses.

7. UPGRADING OF NHSA ELECTRONIC DATABASE SYSTEM

- 7.1 Upgrading of NHSA electronic database system has been an important focus in the later part of the reporting year. This upgrade will make the system more effective and user-friendly for members and staff alike.
- 7.2 The due date for full implementation of the new electronic database is 1 October 2019.
- 7.3 On the same date the long awaited Natshoot App with complete functionality like on a computer, will also be launched.

8. FINANCIAL REPORT

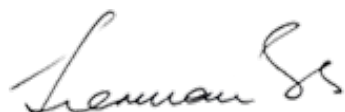
- 8.1 The financial report for the period under review has been made available for download by members on the Natshoot website.
- 8.2 We are indebted to our Accountant, Robert Young (Jnr), for diligence in bookkeeping and for managing the finances of the Association with realism and with stern discipline.
- 8.3 The financial report speaks for itself, and will not be fully discussed here, apart from saying that it remains NHSA policy to make as little changes in membership fees as is possible and realistic.
- 8.4 In the review period, the NHSA’s financial situation shows positive and healthy:
- 8.4.1 Our main income in the review period were memberships fees and fees for dedicated status courses, which constituted an income of R12,542,304.00 (amount includes R249,715.00 interest on bank accounts).

8.4.2 The total expenditure for the financial reporting year was R 9,668,243.00 with main expenditures being the following:

Item	Cost	% of cost 18/19	% of cost 17/18
o Employee costs	R4,799,820	(49,6%)	(49,2%)
o Computer & online system expenses	R1,613,648	(16,7%)	(14,2%)
o Website & Server maintenance	R 316,589	(03,3%)	(03,7%)
o Office rent (1131 Justice Mahomed)	R 349,431	(03,6%)	(03,6%)
o Advertising (Huntex +)	R 336,601	(03,5%)	(03,1%)
o Telephone and Fax	R 237,777	(02,5%)	(03,3%)
o Subscriptions, translation	R 259,955	(02,7%)	(02,6%)
o Dedicated training material	R 129,735	(01,3%)	(02,4%)
o Postage and courier expenses	R 119,972	(02,1%)	(03,8%)
o Accounting fees	R 53,690	(01,4%)	(03,1%)

8.4.3 The NHSA was, for the reporting year left with R3,123,172.00 in its account (interest included), which amount is carried forward to the 2019/2020 financial year.

With Sincere Appreciation.



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