



NATIONAL HUNTING & SHOOTING ASSOCIATION

Accredited with SAPS (CFR) as
Hunting Association: FAR 1300050
Sport-shooting Association: FAR 1300088

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Responsible and Accountable Firearms Ownership

25 May 2018

CHAIRMAN'S ANNUAL REVIEW *1 March 2017 to 28 February 2018*

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Note: The reason for holding the AGM in May, is so that the financials of the book year 1 March 2017 to 28 February 2018, can be reported to members in a time-frame in which the figures still make sense. Otherwise at an AGM held in November or December of a year, members get insight into a financial report, which is nearly a year old (apart from the fact that in that time of the year, members are usually fully booked with AGMs of other institutions they might have interests in). The ideal time to hold an AGM would be in March annually, but unfortunately the auditors cannot make that short a time frame after closure of the book year for finalisation of the books for the previous year.



1. ACKNOWLEDGEMENTS

- 1.1 The NHSA cannot exist without its members. To each and every member we extend a sincere thank you for continuous loyal support. Our members are all exceptional people, and we are very proud to always, and everywhere, convey this fact to members and management of other accredited associations. Thank you all for that “bragging right” you afford the management of this Association.
- 1.2 We also have to extend a big thank you, to our IT partners, Curo Digital. Their diligence and serious hard work to keep the web-based member database and system functioning with as few issues (gremlins) as possible, deserve big accolades. Once again, Thank you, Eddy and team.
- 1.3 A sincere word of appreciation must be extended to all NHSA staff members who diligently and without question, render outstanding service to our members; staff working after hours without being asked to do so, had occurred in many instances.
- 1.4 Despite me regularly posing the question if we should not move over to a working principle of Kiss-60 instead of the current Kiss-48 principle, staff have all constantly declined the offer as they are all of opinion that such a shift in principle will negatively impact the NHSA’s delivery record. For that stance and commitment to our members, each and every staff member needs to receive sincere and extensive accolades ! Thank You !!

2. THE NHSA

2.1 NHSA Electronic Member Management System

- 2.1.1 In the review period, considerable adaptations were made to the functionality of the NHSA Electronic Member Management System. These necessary changes in the electronic administrative system has resulted in much better operating functionality, and has made the interaction with members on their Natshoot Profile Pages more user friendly and much easier to use (has also assisted staff in making the completion of their responsibilities easier).
- 2.1.2 As usual the NHSA Electronic Member Management System had to be updated twice in the year under review, in order to ascertain electronic data and system security. Unfortunately, the very necessary process of updating the electronic system invariably causes some minor glitches in the system’s functionality directly post such an update. Exco apologises for any inconvenience members might have experienced because of these unforeseen glitches in the system when wanting to enter activities and scores, or wanting to finalise dedicated course evaluations.
- 2.1.3 The constant updating of our the NHSA Electronic Member Management System is of utmost importance to remain abreast of technical innovations in programming and to ascertain continuous up to date electronic security of all the electronic data stored on our internationally based servers. Suffice it to say that we do not store

any electronic information of members which cannot in any case be obtained through a simple Google search on the internet.

2.2 Administrative functionality

- 2.2.1 The NHSA still operates from its main office at 1131 Justice Mahomed Street, in Brooklyn, Pretoria, with personnel working from personal work stations at that address, and also from the old office in Minni Street in Clydesdale, Pretoria, as well as from work stations in Centurion, Wierdapark, Florida, and Port Elizabeth.
- 2.2.2 Exco is more convinced than ever that the electronic-based management style and interaction with our members, work well, and that this was once again confirmed as such in the review period. NHSA will thus, endeavour to extend the functionality of this manner of administrative functioning of the Association in future.
- 2.2.3 Apart from printed dedicated course manuals, NHSA functions totally paperless, and will continue to do so in future. Exco is aware of the fact that this policy might exclude a number of people from becoming members as they do not have access to electronic communication hardware (specifically computers). It is, however, highly unethical of NHSA to take a member's membership fees if that member does not have access to an own computer, as there is then no way we can communicate with that member directly.
- 2.2.4 The challenges experience with the high volume of Emails to the eight Email addresses, have to a large extent been successfully managed, as well as the administrative challenges related to the high telephone call volumes the office experiences. Members are assured that ways of managing calls to the office in an even more convenient manner, is constantly sought.
- 2.2.5 As always, one cannot neglect to also acknowledge the diligence with which our members took individual responsibility for a large part of their own day-to-day hunting, firearm related activities and postal target shooting administration. This is probably the single most important reason for the electronic administration system functioning as well as it does, and why it is possible to maintain the low membership fee structure NHSA has, and will endeavour to maintain.
- 2.2.6 Exco is of the opinion that the continuance of our management style under the work-paradigm of **KISS-48 (Keep it Simple and Stupid and turn around all administrative tasks with relevance to our members within a maximum of 48 working hours)**, can still be achieved due to the diligence of our current staff component, and we shall continue to execute our administrative responsibilities within the confines of this principle (see paragraph 1.4 above).
- 2.2.7 As is continuously stated, good service delivery to our members has and will always be, the NHSA's principle administrative work ethic, and will continue to remain a constant focus.

2.2.8 Exco will continue to seek avenues to make the electronic administrative system of the NHSA even more convenient for members to manage their firearm related activities and target shooting responsibilities.

2.3 NHSA (NPC)

2.3.1 The NHSA (NPC) is responsible for the administration and financial management of the NHSA (Association), under voted Directors, Dr Herman Els, Mr Juan Kotzé, and Mr Robert F Young (Jnr).

2.3.2 Mr Hardus Els was voted as additional Director of the NHSA (NPC) in the book year.

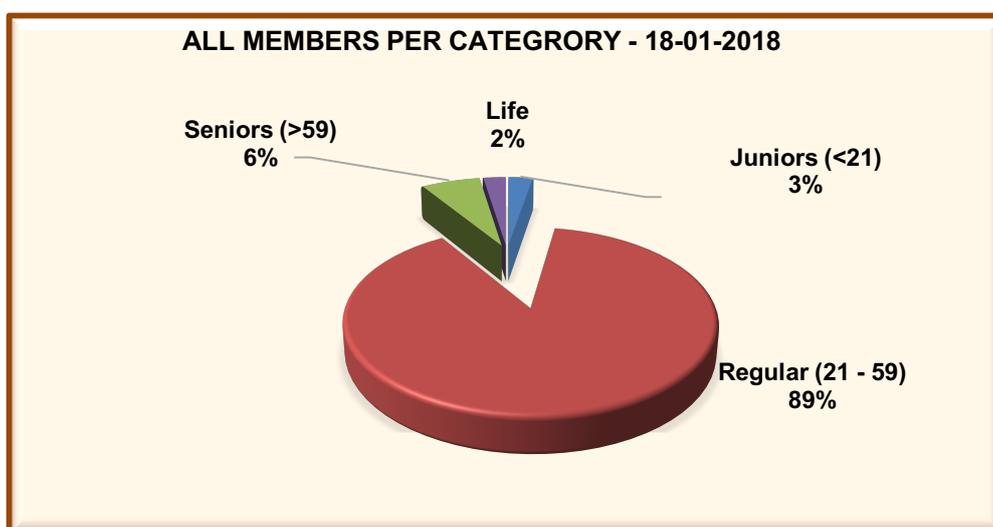
3. MEMBERSHIP

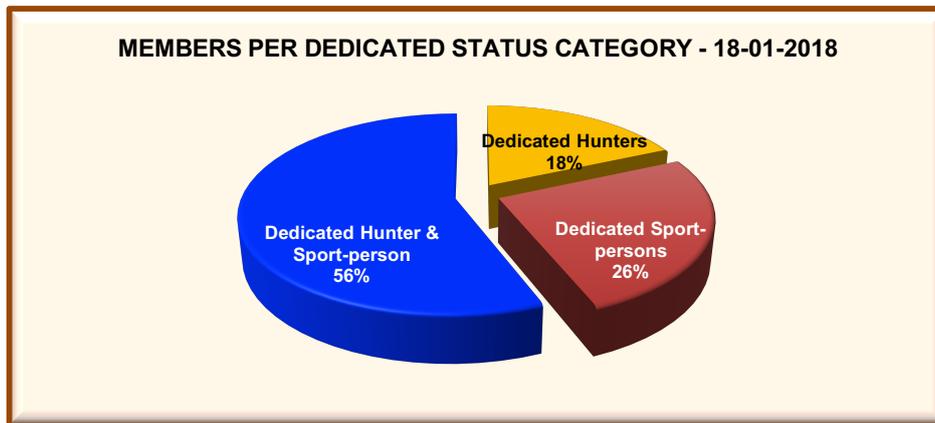
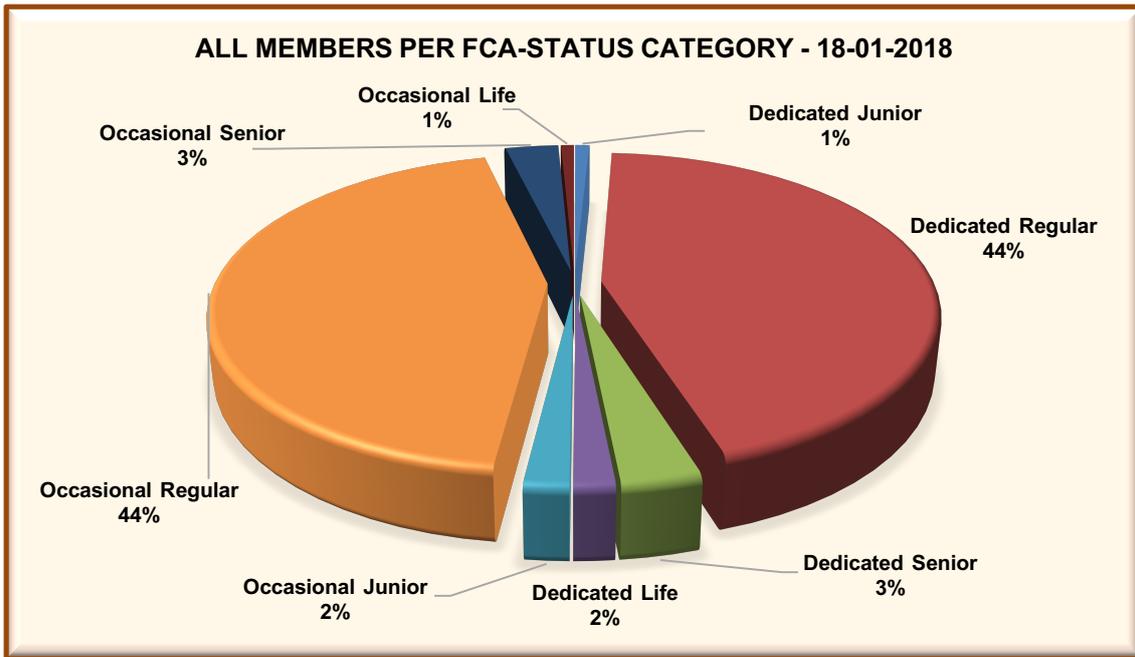
3.1 Members

3.1.1 NHSA is blessed with exceptional quality members who all diligently take accountability and responsibility for all matters concerning their legal firearm ownership, be that for hunting or for sport shooting.

3.1.2 A total of 6,398 new members joined NHSA in the reporting year, which brought the total NHSA membership to 27,745 on 1 March 2018. NHSA is highly indebted to all its loyal members.

3.1.3 NHSA membership, per membership category, as at 18-01-2018, is depicted in the three graphs below:





3.2 Dedicated Courses

- 3.2.1 A total of 6,935 members enrolled for the NHSA's dedicated status courses (hunter and/or sport shooter) in the period under review (in the previous reporting period, this figure was 3,218).
- 3.2.2 Of this number, 6,467 (93,3%) members completed the courses (either dedicated hunter or dedicated sport-person or both).
- 3.2.3 Since the introduction of the download facility of the electronic study material for the dedicated status courses, courier cost related to the courier of study material in printed manuals and on CDs, has been dramatically reduced.
- 3.2.4 Problems related to delivery of courier packages in rural areas, has at the same time also shown a tangible decrease, due to members in deep rural areas being able to download the electronic study material onto their home computers.

3.2.5 NHSA will for always be thankful towards institutions (i.e. firearm and ammo shops, accredited training providers and/or shooting ranges), who refer new members to us. But as has been requested many times in the past, and clearly indicated in policy documents on our website, that is how far assistance must and can go, without having a possible negative impact on our accreditations. Referring institutions can in no manner be involved any further in our processes by furnishing Email addresses to members, by being involved in receiving study material in name of members and assisting with dedicated status courses, or in logging members' scores and/or activities.

3.2.6 In the reporting year and in this context, we, unfortunately, had to institute serious curtailing measures against four member referring institutions who assisted members by letting them make use of their computer facilities to complete electronic evaluations, and who had logged scores and activities for members (in two instances incorrectly and at an extra fee members had to pay to such institutions). Because all our processes are electronic in nature, this is not a procedure NHSA will allow as it immediately brings our accreditations into contention. The policy of not working with members through third parties will be even more strictly applied in future, and we will in future not hesitate to institute legal action against referring institutions who make themselves guilty of practices described above.

3.3 Endorsements

3.3.1 Whereas 8,409 endorsements were issued in the previous reporting year, a total of 11,275 endorsement applications were received, and 11,269 endorsements issued during the current reporting period. All motivations attached to endorsement applications were individually read and where it was thought necessary, evaluators made suggestions as to possible improvement of motivations (as always, it remains the member's decision to make the suggested changes to his/her motivation).

3.4 Newsletters and Natshoot Emails to Members

3.4.1 In the period under review a total of 30 topical and relevant Newsletters were posted on the Newsletters page of the Natshoot website, and a total of 52 topical and relevant official Natshoot Emails were sent to members, keeping them abreast of important issues in the Association and in the "world" of firearms in this country.

4. MEMBER ACTIVITIES

4.1 Postal Target Shooting

- 4.1.1 In the review period, members entered a total of 29,096 individual postal target scores on the Scores page of their Natshoot Profile Pages.
- 4.1.2 Each of these entries were individually evaluated, and either approved, reviewed with feedback for corrections to be made (1,8%) or declined (1,6%).
- 4.1.3 We unfortunately have to make mention of 5 members against who disciplinary action had to be taken in the period under review. This action was necessary because of their proven falsification of postal targets, which constitute category 1 transgressions of the *NHSA Code of Discipline*. These members were all expelled from NHSA, and SAPS (FLASH) and SAPS(CFR) notified of their expulsion and loss of dedicated status with NHSA (and thus their consequently possible illegal possession of firearms). We can never allow the fraudulent actions of 5 members to negatively impact on the legal firearm ownership of more than 27,000 other members. If these members would want to Appeal Exco's decision, they are welcome to challenge their expulsion in the courts.

4.2 2017 National Precision Postal Target Shooting Competition

- 4.2.1 The 2017 National Competition was presented during September.
- 4.2.2 A total of 2,465 targets were entered for the competition.
- 4.2.3 The Top-Guns for the competition were:

First place; For the second year in running, Cobus Boshoff from Musina, with a total of 14 targets entered, for which he achieved 14 medal places (all 14 were first places).

Second place; For the second year in running, Jayesh Narsi from Pretoria, with a total of 22 targets entered in different competition categories, for which he achieved 11 medal places (as indication of how stiff the competition was for Top-Gun placement, one must note that Jayesh entered 20 targets for which he had scored 100% on each).

Third place; Joe Fourie, also from Musina with a total of 12 targets entered in different competition categories, for which she (yes you read correctly – she) achieved 9 medal places.

Cassie Lötter of Somerset-West just missed out on a Top-Gun ranking with 8 medal places for all eight targets he had entered.

- 4.2.4 The criteria to be evaluated as Top-Gun for the national competition is that the contender must have entered at least 4 x 100 scored targets, and should have achieved at least 4 top-10 places in different exercises competed in.
- 4.2.5 The standard of precision shooting in the 2017 national competition was again high as the first 36 out of 485 competitors in the 10m Centre-Fire Handgun Men Open category, all scored 100% - ranking could only be determined by highest number of shots closest to the centre of the target (the-X-ring).
- 4.2.6 For the 100m Centre-Fire Medium Bore Rifle Men Open category, the first 35 out of 231 competitors, all scored 100% - here also, ranking could only be determined by highest number of shots closest to the centre of the target (the-X-ring).

4.3 Dedicated Activity Reporting

- 4.3.1 In the review period members entered a total of 46,408 activities on the Activities page of their Natshoot Profile Pages, of which a percentage of postal target shooting scores were transferred to approved activities after having been approved as scores and are thus included in this number of entries.
- 4.3.2 Each of these entries were individually evaluated, and either approved, reviewed with feedback (approximately 12%) or declined (less than 5%).
- 4.3.3 The slightly revised system of logging activity entries functioned successfully during 2017, and the system will continue to function as it does at present.
- 4.3.4 The reporting of hunting statistics by members for 2017, gave us the opportunity to also glean a general perspective on the calculated contribution our members made to the hunting economy in this country. Although the monetary figures are guestimates, the number of animals hunted are reflected as were reported by members.
- 4.3.5 It was calculated that our members made a total contribution to the hunting economy of this country to the amount of R49,542,550, just through the reported numbers of animals hunted in 2017 (expenses for rifles, ammunition, accommodation clothing, etc., which go with hunting expeditions were not calculated). The animals reported to have been hunted the most by our members in 2017 were 5,623 springbok, 4,955 impala, 2,287 blesbok, 2,147 warthog, 2,137 blue wildebeest, and 1,704 kudu. The full report can be downloaded from the Natshoot website at <https://natshoot.co.za/hunting-plus/nhsa-member-hunt-stats>

5. PARTICIPATION IN RELEVANT NATIONAL BODIES

5.1 The Hunters-SAPS Consultative Forum

- 5.1.1 The Hunters-SAPS Consultative Forum is a forum where all accredited hunting associations plus the Professional Hunters Association of South Africa (PHASA) meet with officials of the SAPS Central Firearms Registry; at least three times per annum. The only accredited hunting association which does not attend these meetings is Cederjag situated in Orania due to cost involved.
- 5.1.2 The Hunters-SAPS Consultative Forum had no meeting in the reporting year. Members are referred to the Chairman's report for 2017 where reasons for this situation is explained.
- 5.1.3 Because of the above, no movement was made in founding the Accredited Hunting Associations of South Africa (AHASA). This document drafted by SAPS could still not be discussed.
- 5.1.4 After the Parliamentary Portfolio Committee on Police had in September 2017 virtually ordered SAPS and the CFR to rectify the relationship and meeting schedule with so-called firearm stakeholders, SAPS did schedule such a meeting for November 2017. However, no real progress was reported, other than the fact that the meeting had taken place as SAPS had been instructed (NHSA was represented at this meeting by the Hunters Forum chairman, Mr Stephen Palos of CHASA, and by the Forum's vice chairman, Mr André van der Westhuizen of SA Wingshooters).
- 5.1.5 In the meantime, Maj Genl. Jaco Bothma resigned from SAPS in October/November 2017, which immediately created a situation where communications with FLASH and with the CFR, became very difficult, if not nearly impossible (the CFR Registrar did not reply on requests for meetings with NHSA Exco).
- 5.1.6 One must accept that the long time it took to get the 2016 SA Hunters' court case on renewal of firearm licences to the High Court in Pretoria, and the time lapse after the Minister of Police's Appeal against the verdict of Judge Tolmay, which was only delivered in July 2017, plus the Constitutional Court's long delay in delivering the verdict in the SAPS Appeal against the SA Hunters' case (not yet received), might have something to do with SAPS' lack of interaction with the firearms community's representatives.
- 5.1.7 We hope that this situation of no real communication with firearm stakeholders, will improve after the Constitutional Court's decision has been made public. Members will be informed of the verdict immediately when we receive it.

5.2 Hunters Forum

- 5.2.1 No meeting of the Hunters Forum was held during the reporting year, due to the situation reported on in paragraph 4.1 above.

5.3 Sport-shooting Forum

- 5.3.1 No meeting of the Sport-shooting Forum was held during the reporting year, also, due to the situation reported on in paragraph 4.1 above.

5.4 HAWASA

- 5.4.1 A promotional brainstorm to get game ranchers, hunters, and rural communities talking to one another, was presented in August of 2017, under the auspices of WRSA and with assistance of hunting associations. NHSA was well received at this meeting, and was with CHASA, the only two hunting associations to be present.
- 5.4.2 Under the auspices of a HAWASA driven request, NHSA donated R6,000 to the True Green Alliance, to assist their CEO to attend the preliminary sessions of CITES 2019, where the sustainable use of wildlife was again put under the microscope, by the green NGOs who have literally infiltrated a number of the sub-committees of CITES (CITES is purportedly focussed on the sustainable use of the world's wildlife). This is a sinister situation and all effort will have to be put into assisting the True Green Alliance to fight the good fight with our unwavering support. At NHSA we maintain a very close relationship with the True Green Alliance, to the extent that a link to their website has been placed on the Home page of our Natshoot website.

5.5 Wildlife Forum

- 5.5.1 Three meetings of this Forum were held in the reporting period, of which two could be attended by the Executive Chair.
- 5.5.2 The current focus of this Forum is on preparations for the next CITES summit, and a little outside of the NHSA agenda and capacities.

6 NHSA PERSONNEL

- 6.1 During the period under review the NHSA (NPC) staff component consisted of 7 full time staff members, and 3 part-time staff members in supportive roles till October 2017.
- 6.2 Mrs René Smith was appointed as additional staff member during October 2017, and after a three-month training period, has since been responsible for assisting

with evaluations of members' activities entries, and with the administration of dedicated courses.

7. DEVELOPMENT OF NHSA SPECIFIC APP

7.1 Development of a NHSA specific App is already far on its way to finalisation, and should be available before September 2018. Developing an appropriate functional App with the relevant security and functionality needed for all aspects of interactive communication capacity required by NHSA for its members, over the broad spectrum of all cell phone operating systems, is clearly no easy task.

7.2 The NHSA App will allow members to access their Natshoot Profile page from anywhere where they have cell phone signal, with additional shortcut methods to log activities and postal target shooting scores. Members will be kept abreast of the development and deployment of this exciting new electronic help-tool, which should make membership of NHSA even more interactive and convenient.

8. FINANCIAL REPORT

8.1 The full financial report for the period under review has been made available for download by members on the Natshoot website.

8.2 We are indebted to our Accountant, Robert Young (Jnr), for diligence in bookkeeping and for managing the finances of the Association with realism and with stern discipline.

8.3 The financial report speaks for itself, and will not be fully discussed here, apart from saying that it remains NHSA policy to make as little changes in membership fees as is possible and realistic.

8.4 In the review period, the NHSA's financial situation shows positive and healthy:

8.4.1 Our main income in the review period were memberships fees and fees for dedicated status courses, which constituted an income of R9,398,642 (including R101,755 interest).

8.4.2 The total expenditure for the financial year was R 7,441,414, with main expenditures being the following:

Item	Cost	% of cost 17/18	% of cost 16/17
o Employee costs	R3,659,687	(49,2%)	(55,0%)
o Computer & online system expenses	R1,060,287	(14,2%)	(17,3%)
o Postage and courier expenses	R280,475	(03,8%)	(04,2%)
o Website & Server maintenance	R274,067	(03,7%)	(03,8%)
o Office rent (1131 Justice Mohamed street)	R268,944	(03,6%)	(03,9%)
o Telephone and Fax	R243,468	(03,3%)	(02,9%)

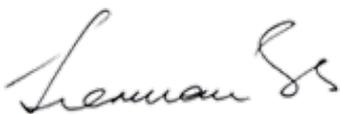
○ Subscriptions, translation	R194,742	(02,6%)	(03,5%)
○ Dedicated training material	R179,422	(02,4%)	(01,9%)
○ Accounting fees (SARS related from 2016)	R101,463	(01,4%)	(00,3%)

8.4.3 The NHSA was, for the financial year and after interest, left with R2,058,983 in its account, which amount is carried forward to the 2018/2019 financial year.

8.5 In the review period, NHSA made one important, albeit meagre, contribution of R6,000 to the True Green Alliance, in respect of assistance in funding the trip of their CEO (Ron Thomson), to Switzerland to address the CITES sub-committee on sustainable utilisation (which has a direct bearing on hunting). Ron's trip was a serious effort to counter the green anti-hunting lobby of, which NGO members, had infiltrated the membership of this, for us, important sub-committee of CITES (see paragraph 4.4.2 above).

8.6 NHSA for the first time had a stall at Huntex 2017, which was presented between 27 April and 1 May 2017 at the Gallagher Estate in Midrand. The overwhelming support received from members who visited the stall, for NHSA to be at Huntex, convinced Exco to retain this part of our NHSA activities and functioning. Members are aware of the fact that it is NHSA policy not to advertise, as we believe word-of-mouth advertisement to be the best form of advertisement for our "product" (this strategy has been quite successful). In future, Huntex will be the only paid for "advertisement opportunity" to be utilised by NHSA.

With Sincere Appreciation.



Dr Herman Els
Executive Chair: National Hunting & Shooting Association